



Specifics

Two day workshop, e.g. Mon/Tues or Thurs/Fri. Curriculum described at the summercore.com/ipad-series.html webpage. Cost for each outsider is \$600 per person; Summercore pays for lunch and snacks. Workshop goes from 9-3:30 on the two days.

Regarding the Hosting School

- 1) a room with a good size screen that can sit 40 comfortably; yes, comfortable chairs are important!
- 2) two adjacent smaller breakout rooms; quality wireless of course needed in the 3 rooms
- 3) your school gets either 5 free places or \$3,000 for hosting the two day workshop
- 4) the cost of marketing and food is on us but we would like a designated coordinator from the school to be our partner on these items; there no costs at all to the school
- 5) participants bring their own iPads, so no equipment requirements, just rooms, tables, projector
- 6) more tables of course so we can set up lunch/snacks and people can eat

Background

Our iCore workshops are based on the success of Summercore which has been providing high quality training and workshops to primarily independent schools since 1985. See www.summercore.com/references for [what people have written about us](#) and see tinyurl.com/map33sc for a [list of schools](#) that have hosted a Summercore. Here are some samples:

"The iCore training was invaluable for our entire faculty as we prepare for a year of iPad integration at our school. We are now all talking the same language. Perhaps the most valuable outcome is that everyone feels more comfortable with the tablet and exploration of the applications. Steve, Lynne and Sam inspired our teachers and they are still anxiously sharing their discoveries and successes." Scott Laird, head of St. Mary's Episcopal School (Tampa FL)

"Steve, Lynne and Sam at Summercore do an incredible job of addressing the different levels of all participants. At my session we had individuals ranging from very reluctant, very occasional users to someone who was the head of IT for a university. At the end of the week each person said it was the best workshop they had ever attended." Bob Vitalo, head of Berkeley Carroll School (Brooklyn, NY)

"The Summercore workshop exceeded my expectations of what I had envisioned. I have never seen my teachers so engaged and all on the same page where technology is concerned. We are starting our technology initiative in the right direction thanks to you all!" Alisa Eng, Director of Curriculum and Instructional Support at Annunciation Orthodox School (Houston TX)

The Next Step? We need to finalize dates between June 1 and Sept 1, 2014. We envision an iCore at one school on Mon/Tues and then another one on Thurs/Fri, using Wednesday as a travel date. We have a Letter of Agreement to sign with each hosting school.

Pricing for the Two Day iCore at Your School (no outsiders)

The cost is \$500 a person for the first 20 people and \$400 a person beyond 20. We always do a pre-workshop survey so that we can establish a relationship with the teachers before meeting them. The school needs to guarantee us in writing a minimum of 30 people as part of a formal Letter of Agreement that includes a 25% deposit. We cover all our associated travel costs. The Summercore relationship includes one year of follow-up support/consulting by email/phone.